



CORRIGENDUM

REPLIES TO PRE-BID QUERIES

e-Tenders for Selection of an Operator for Operations and Maintenance of CFS (Plot 2) of CONWARE at Nhava Sheva, Maharashtra

- **TENDER REFERENCE NO.:** : CONWARE/CFS/PLOT2/OM/22-23/1
- **TENDER ID** : 2023_DOA_98415_1 (eproc.punjab.gov.in)
- **Pre-Bid Conference (Clause 5 of RFP)** : 13.03.2023 from 3:00 PM onwards through Hybrid Mode (Online and Offline)
- **Participant/s** : Ameya Logistics Pvt. Ltd., Village Dhasakhoshi, Post Koproli, Taluka Uran, Distt. Raigad (Represented by Sh. Percy Vapiwala and Sh. Arun Adak)

Query	Contents of Query Raised by Potential Bidder (1)	RFP Clause Reference (2)	CONWARE Reply/Remarks (3)
Q1.	There is huge CAPEX requires in repairing of warehouse, yard, admin building, ramp and temp shed built by earlier operator. Please advise the repayment plan of this capex, whether we would be getting reimbursement or we would be allowed to deduct the cost from annual fixed revenue. (Please also share total expenditure of this repair work).	→ Tender ID: 2023_DOA_98415_1 → Request for Proposal (RFP) → Volume I: Instructions to Bidder → Clause 1 (Introduction) read with Clause 6 (Terms of Reference)	→ Clause 1.1.4 read with Clause 6, inter alia, of RFP prescribes the detailed process, procedures and modalities for undertaking and carrying the identified repairs of structures/ buildings at the CFS by selected Operator on terms mentioned therein. → The Structural Assessment Report (Report ¹) containing the details of the structures at the CFS alongwith Bill of Quantities (BOQ) already stands hosted at e-procurement portal of Govt. of Punjab (eproc.punjab.gov.in) for Tender Id: 2023_DOA_98415_1. Above recitals may please be referred in reference to the Query raised at 'Col. 1'.

(1)			(2)	(3)
Query	Contents of Query Raised by Potential Bidder	RFP Clause Reference	CONWARE Reply/Remarks	
Q2.	MGT of 60,000 and 72,000 is too high in today's changed market scenario. Would you be able to revise the same on a lower side spread over the period of 4 to 5 years i.e. 50% for 1st year, 60% for 2nd year, 70% for 3rd year, 90% for 4th year and 100% for 5th year?	<ul style="list-style-type: none"> → Tender ID: 2023_DOA_98415_1 → Request for Proposal (RFP) → Volume I: Instructions to Bidder → Clause 1.2 (Brief Description of Bidding Process) 	The periodic consideration to include Fixed Revenue, Variable Revenue, Upfront Fee, Minimum Guaranteed Throughput (MGT), Annual Escalation and Moratorium which the selected Operator is obliged to remit to CONWARE consequent to the award of e-tender contract on terms contained therein is defined in, inter alia, Clause 1.2.6 and 1.2.7 of the RFP.	
Q3.	Similarly on Annual Fixed Revenue, can this be reduced to 50% in the first year and the same formula can be applied as given at point 2?		The selected Operator is required to comply and pay the said amounts of consideration without any relaxation during the Agreement Period.	
Q4.	Moratorium period be extended to 6 months instead of 2 months?			

Note: 1) This Corrigendum is available on eproc.punjab.gov.in and www.pswc.in.

- 2) Any Corrigendum (s)/Notification(s) to above e-Tenders shall be published on website eproc.punjab.gov.in and www.pswc.in only.