	NAME:						
	DESIGNATION: CHIEF MANAGER (F/A)						
SR. NO.	KEY PERFORMANCE INDICATORS	KEY PERFORMANCE UNIT	TARGET	WEIGHTAGE	WEIGHTAGE ACHIEVMENT	TARGET ACHIEVE D	%AGE TARGET ACHIEVED
1	Turnover from Operations	Rs in Crores	700	20	699	20	100
2	Opearting Profit	Rs in Crores	300	20	275	12	60
3	Cost Management	Rs in Crores	300	10	288	8	80
4	Receivables(deductions from Sale Bills & Storage charges)	%age	100	10	71	6	60
5	Realease rent/ other payment within 15 days from the sanction	Days	15	10	17	8	80
6	Stock/Fund Reconciliation(RMS/KMS)	Days	30	10	26	10	100
7	Finalization of Annual Accounts	Days	Upto 30/09 of the next F.year	20	7th Oct	16	80
			Total	100		80	80

Rating	Outstanding	V. Good	Good	Average	Below
rating	Outstanding	v. 000a	0000	Awerage	Average
Score	81 -100%	61-80%	51-60	31-50	less than 30
		80			

			Range and weightag
Outstanding	V. Good	Good	Average
690 TO 700=20	680 to 689=16	670 to 679=12	660 to 669=10
290 to 300 =20	280 to 289 =16	270 to 279 =12	260 to 269 = 10
Upto 300 =10	301 to 310 =8	311 to 320 =6	321 to 330 = 5
95 -100% = 10	91 to 94% =8	85 to -90 % = 6	80 to 84% =5
12 to 15=10	16 to 18=8	19 to 20 =6	21 to 22 = 5
25 to 30=10	31 to 35 =8	36 to 40 = 6	41 to 45 =5
Upto 30th sept=20	30th to 7th Oct=16	8th to 15th Oct=12	16th to 31st Oct=10

e	-																
Below Average	Methodolgy to cal	April			May June			ı	August			5					
Less than 660=6	To ascertain fro									1						<u> </u>	
Less than 260 =6	To ascertain fro															-	
greater than 331 =3	To ascertain fro	om Balance sheet															
			Deductions	Recovered	%age	Deductio ns	ecover	%age Deductio	Recovered	%age	Deductions	Recovered	%age	Deductio ns	Recovered	%age	Deductio ns
less than 84% =3	To ascertain fro	50	25	50													
Above 22=3	Days taken to release payment		No. of cases received	Average No. of		No. of cases	Avera ge	No. of cases	Average No. of		No. of cases received	Average No. of days taken		No. of cases	Average No. of		No. of cases
Above 45 = 3	After Receipt of Final Figures of Procurement from Procurment Branch						No. (I I Of days to recond	l liel Rabi Fund								
After 31st October=6	Statutory	Requirment														No. Of	days taken
	•																

September		October		November		December		January			February			March			Annual Performance					
Trun over t	o ascerta	I in form Ba	lance Shee	et .										1			1					
Trun over t	o ascerta	in form Ba	lance Shee	et																		
Trun over t	o ascerta	in form Ba	lance Shee	et																		
Recovered	%age	Deductio ns	Recovered	%age	Deductio ns	Recovered	%age	Deductio ns	Recovered	%age	Deductio ns	Recoverec	%age	Deductio ns	Recovered	%age	Deductio ns	Recovered	%age	Total Deductio ns	al Recove	%age
Average No. of		No. of cases	Average No. of		No. of cases	Average No. of		No. of cases	Average No. of		No. of cases	Average No. of		No. of cases	Average No. of		No. of cases	Average No. of		Total No.	Average No. of	
						No. Of days to reconciel Kharif Fund															no. Of days	
to Finalise	the Annı	ıal Accoun	t as per sta	itutoy req	uirement																	